

Ingrid Jakobson

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Work experience

Data analyst | The Consumer Protection and Technical Regulatory Authority | 01/07/2023 - Current | Tallinn, Estonia

- Apply and implement the national methodology for calculating railway infrastructure access charges in accordance with Directive 2012/34/EU and Estonian law.
- Collect, verify and analyse cost and performance data submitted by the infrastructure manager
- Calculate annual infrastructure access charges for different categories of train services.
- Conduct consultations with railway undertakings and other stakeholders regarding proposed charging levels and adjustments.
- Assess the compliance of charging proposals with the principles of cost-reflectiveness, transparency and non-discrimination.
- Liaise with the Ministry of Climate on methodological and legislative matters related to railway charging.
- Represent TTJA in international expert groups, including the PRIME Charges Subgroup
- Prepare analytical reports and explanatory materials for internal and external use.

Website: <https://ttja.ee/>

Business analyst | Aroma Selezione | 01/10/2020 - 30/04/2023 | Rio de Janeiro, Brazil

- Led in-house management consulting efforts, conducted market research, and implemented strategic pricing initiatives
- Developed and executed e-commerce strategy, resulting in a 38% increase in company revenue within two years
- Leveraged data analysis to identify customer trends, optimize product offerings, and improve customer experience

Business analyst | Civitta | 06/01/2019 - 31/12/2019 | Riga, Latvia

- Provided management consulting services to private companies across various industries, including retail, private equity, telecommunications, and healthcare
- Conducted in-depth market research and data analysis, presenting results and actionable recommendations to clients
- Utilised Excel and PowerPoint to create well-structured reports and presentations for clients
- Analyst on hire in Telenor Denmark:

Utilized data analysis and statistical modelling to support value management and strategic pricing initiatives

Conducted market research to identify market trends and competitive landscape, providing actionable insights

Prepared comprehensive reports and presentations to communicate findings and recommendations to stakeholders

Education & Training

Bachelor of Science in Economics and Business | Stockholm School of Economics in Riga | 01/08/2016 - 01/08/2019 | Riga, Latvia

Level in EQF 6

Language Skills

Mother tongue(s): **Estonian**

Understanding

Speaking

Writing

	Listening	Reading	Spoken production	Spoken interaction	
English	C1	C1	C1	C1	C1
Spanish	B2	B2	B1	B1	B1
Portuguese	B2	B2	B1	B1	B1